

**Mind Springs Health
Glenwood Springs Detox
Proforma - 12 Months
Fiscal Year 2025**

	4 Beds	5 Beds	6 Beds
OPERATING INCOME			
Medicaid	\$ 640,977	\$ 801,221	\$ 961,465
Commercial Insurance	53,874	80,811	107,748
MSO RMHPs Contract	157,500	189,000	233,100
Local Contributing Entities - MOU 2024	376,500	376,500	376,500
FMLD Grant	200,000	200,000	200,000
TOTAL REVENUE	1,428,851	1,647,532	1,878,813
OPERATING EXPENSES			
SALARIES AND BENEFIT			
Salaries	905,995	905,995	905,995
Bonuses	5,000	5,000	5,000
Benefits/Payroll Taxes	243,939	243,939	243,939
Contract Labor (Travel Nurses)	197,964	197,964	197,964
Total Salaries and Benefits	1,352,898	1,352,898	1,352,898
DIRECT COSTS			
Client Food	43,800	54,750	65,700
Client Supplies and Purchased Services	6,720	8,400	10,080
Client Laboratory	19,200	24,000	28,800
Client Pharmacy	9,600	12,000	14,400
Total Direct Costs	79,320	99,150	118,980
OTHER OPERATING EXPENSES			
Contract - Janitorial	52,800	52,800	52,800
Operational Overhead*	115,244	115,244	115,244
Education	4,320	4,320	4,320
Equip Leases	5,400	5,400	5,400
Insurance	8,100	8,100	8,100
Supplies	5,400	5,400	5,400
Recruiting	16,200	16,200	16,200
IT Licenses, Software, Etc.	32,400	32,400	32,400

Total Other Operating Expense	239,864	239,864	239,864
OTHER COSTS			
QC, Medical Records, Etc.	54,000	54,000	54,000
Corp Overhead Allocation	432,000	432,000	432,000
Total Other Costs	486,000	486,000	486,000
Total Operating Costs	2,158,082	2,177,912	2,197,742
Net Income	\$ (729,231)	\$ (530,380)	\$ (318,929)